
May 2026

Board Member (Fundraising & Network Development)

T/It Collective



A Note from the CEO

At Tilt Collective, our mission is clear and urgent: to build a balanced food system where the healthiest, most sustainable foods are the easiest and most affordable option for everyone. We recognize that reforming the food system is the single largest and most cost-effective lever for global climate action. And within food solutions, shifting what we produce, not just how it is produced, is an untapped solution that can have transformative benefits not just for climate, but also health, biodiversity, water quality and animal welfare.

Tilt Collective is helping grow the global movement for sustainable and healthy foods, as a new philanthropic initiative. Launched in September of 2024, Tilt has already committed \$35 million in funding to seventy partner organizations across 5 countries. And now, Tilt is at an important moment in its development, moving from the start up stage to delivering global impact. As we deepen our work and expand into new priority geographies such as Indonesia and China, we are also expanding our Board, including looking for a highly networked, proficient fundraiser to help take our work to the next level. We have already made

significant inroads with some of the world's leading endowed foundations and family offices, cultivating trusting relationships with funders who have significant giving capacity. To date, Tilt has fundraised nearly \$100 million, but we know more is needed.

Our goal is to scale to an organization with an annual budget of \$50 million in order to deliver a better food system for consumers, farmers and the planet. We are seeking to build out fundraising expertise on our Board to achieve this important goal, working closely with other Board Members and our Chief Partnerships Officer to deeply engage climate, health, and development funders on the importance of balanced diets.

If you have the network, the ambition, and the belief in the urgent need for a healthier, more sustainable food system, you can help lead one of the world's most exciting food philanthropy initiatives.

With thanks,

Sarah Lake
CEO, Tilt Collective



About Tilt Collective

Tilt Collective brings together philanthropy, civil society and leaders in the public and private sectors to deliver a more balanced food system – one that is healthy, sustainable and secure for all.

We work to drive positive change by offering greater choice for communities and farmers and supporting a food system that is more resilient for future generations.

Our Mission is to advance a balanced food system where the healthiest, most sustainable foods are the easiest and most affordable option for everyone.

Our Values: Strategic, Impact focused, Collaborative, Empathic, Acting with Integrity

Let's make healthy, sustainable food accessible to everyone.

Tilt Collective is a philanthropic organisation registered in the United Kingdom as a non-profit company limited by guarantee, with non-profit registration in the United States pending regulatory approval. The organisation is funded primarily by endowed foundations and family offices, and supports a network of charitable partners internationally that educate policymakers, private sector leaders and the public about the environmental, health and other benefits of balanced food systems. Tilt Collective is staffed by an international team of 25 located in Brazil, Germany, the Netherlands, Switzerland, Thailand, United Kingdom, and the United States.

The Opportunity

Our global food system feeds more people than ever before, but at an unsustainable cost to people and planet. It generates nearly a third of all greenhouse gas emissions – as much as the emissions of China, India and Canada combined – and consumes vast amounts of land and water, driving deforestation and biodiversity loss, amongst other challenges. At the same time, poor diets are resulting in poorer health, with diet-related healthcare costs projected to reach \$8.6 trillion annually by 2050.

Reforming the food system offers the single largest and most cost-effective lever available to drive action on climate change. A shift to a balanced food system can significantly reduce emissions, while diversifying protein sources and increasing plant-rich options, which can improve health outcomes, restore land and water resources, and protect vital habitats.

How We Create Change

Our approach centres on three interlinked strategies: educating policymakers, advancing private-sector leadership and shifting narratives.

- We inform the policies that shape what food is produced, marketed and consumed.
- We support companies to increase the visibility, affordability and availability of plant-rich foods.
- We support research and communications strategies to reshape how plant-rich eating is perceived.



The Role

Role:

Board member with expertise in fundraising & network development

Location:

Tilt Collective is a fully remote organisation. Board members can be based anywhere. Currently, the Board convenes quarterly, with two to three meetings occurring virtually, and two in-person Board 'retreats' that extend over one or two days each. Virtual board meetings last two to three hours.

Time Commitment:

Indicative time commitments for all board members are expected to be around 1 – 1.5 days per month, noting that this will not be evenly distributed throughout the year per se, but based on demands of the board aligned to Tilt Collective's fiscal year, grantmaking cycles and timing of Board meetings.

Remuneration:

Board positions are not typically remunerated, although exceptions may be made aligned with UK charity guidance. Travel and other expenses associated with Board participation can be reimbursed (upon proof of expenses / receipts).

Duration:

Board members serve on a three-year term, renewable for two successive terms.



Role Summary

Tilt Collective is currently governed by a Board of Directors comprising a Chair, and four independent experts. Tilt Collective is looking to expand its board membership to further strengthen governance and oversight to guide the organisation in its mission.

Board members are selected with a view to covering expertise critical to the organisation's work, including key skills required to oversee a significant philanthropic fund. Current priorities on the Board's agenda include: fundraising; philanthropy (particularly grant-making) and governance; legal; strategic communications; HR & management; and financial management. To ensure robust decision making and governance, we strive for appropriate diversity of Board membership, including coverage of key 'Global South' economies identified in Tilt Collective's business plan (examples include Thailand, Indonesia, and Brazil).

Board Committees

The Board operates with four committees, currently in formation. Board Committees may comprise both Board and non-Board members, with membership to be determined upon committee establishment based on a review of skills and competencies available within the Board and team. The Board Committees are:

- **Finance, Audit and Risk Committee** oversees the framework for accountability; methods of financial control including risk analysis and risk management; and compliance with relevant financial regulations and good practice in all geographies.

- **Grantmaking Committee** assumes oversight of all grant-making to third parties and responsible for reviewing the impact of grantmaking.
- **People Committee** oversees HR matters and assume oversight of future Board development and recruitment, as well as internal culture within Tilt Collective.
- **Development Committee** oversees and supports on fundraising for the organisation.

Board Members

Board members bring a high level of integrity and commitment to Tilt Collective's mission. They contribute forward and strategic thinking, as well as excellent interpersonal skills and leadership experience, and a commitment to good governance.

The Board member with expertise in fundraising & network development will bring strong fundraising and networking expertise within the climate, sustainability and health sectors, and other relevant philanthropy. You will support strategic communications related to fundraising and network building, including through participation in the Development Committee.



Key Responsibilities

- 1. Funder & Network Engagement:** Leverage personal and professional networks to open doors to funders, corporate partners, HNWI, and global stakeholders. Support identification of additional funder communities to engage with to diversify donor engagement (particular health or development communities).
- 2. Positioning and visibility:** Advise on framing and positioning of Tilt Collective to strengthen the organisation's visibility and credibility within global sustainability, food systems, health and climate communities. Support shaping of Tilt's reputation in the field by engaging ambassadors for Tilt (not funders) who are influential on philanthropy and climate/health debates.
- 3. Strategic fundraising guidance and oversight:** Unlock networks and connections of the Board, and activate other Board members as needed in support of fundraising objectives. Provide oversight on fundraising impact and progression against targets and strategies.
- 4. Board & Committee Leadership:** Participate in and potentially chair the Development Committee.
- 5. Governance Framework development:** Strengthen board effectiveness by upholding strong governance frameworks, policies, and ethical decision-making aligned with Board members' duties.
- 6. Contribute to a positive Board culture and functioning:** support continued Board development; attend formal Board meetings, and provide intermittent input and approval including grant approvals out of the grant cycle, review of key legal documents, and time sensitive strategy input.



Candidate Profile

- A senior executive with a strong network of relevant potential funders and partners. Someone who brings existing high-level networks within climate, health, food systems, sustainability and other relevant philanthropy, foundation, government or agency settings, and willingness to leverage these. Example profiles could include current or former foundation or family office CEOs, ambassadors, or advisors to philanthropies and high net-worth individuals.
- Demonstrated track record and leadership in supporting and advising on major funding commitments, ideally for large-scale multi-country initiatives. Preferably in sustainability, climate, health or international development.
- Strong experience in organisational positioning, with experience in rethinking and strengthening outward positioning of organisations (how an entity is perceived).
- Insight into global funding trends, including climate finance, philanthropic priorities, and regranting /intermediary models.
- Strong ethical standards, with a commitment to good governance, transparency, stewardship of funds, and safeguarding of Tilt Collective's reputation.
- High level of integrity, humility and a collaborative spirit.
- Visionary and strategic thinking.
- Strong affinity with, and commitment to the mission and values of Tilt Collective.
- Willingness and ability to dedicate sufficient time to the role and put expertise and networks to use towards Tilt Collective's mission.
- Prior experience as a board member/ trustee would be an asset, in particular previous governance experience gained through board membership of philanthropic organisations, private sector companies and/or international nonprofits.
- At Tilt Collective we strive for diversity of Board membership, including coverage of the different localities where we deliver impact. We therefore encourage applications from individuals who come from, or bring lived experience in Tilt Collective's focus countries.



How to Apply

All communications at this stage should go through Oxford HR. To apply, click the “Apply” button on the job advert page, complete the online application form, and upload your CV and cover letter as two separate documents. Please prepare these documents before applying, as both will be considered during the initial selection process.

Your cover letter should be no longer than two pages, explaining your interest in this position and how your skills and experience make you a strong candidate. Save your documents as PDFs in the following format: Your First Name-Your Last Name-Documents Name-Date (mmyyyy)-TiltCollective.

Timeline

Closing Date: 5th July 2026

First Stage Interviews: Early July 2026 (TBC)

Panel Interviews: TBC

Selection Process

All applicants will be updated regarding their application after the closing date. We advise candidates to add the role email to their safe senders list and regularly check their spam folder.

Equality Statement

Equality and diversity are integral to Tilt Collective’s values. All staff, including Board members, are expected to contribute collectively and individually to a values-based and respectful environment for team members of all backgrounds.

Queries

If you feel you closely match the role description and have questions about the process, or need additional information, please contact lead consultant Hye Jin Zumkehr at hzumkehr@oxfordhr.com in the first instance.



About Oxford HR

Oxford HR is a B Corp certified leadership consultancy. Having worked within a diverse range of institutions, from not-for-profits and charities to governments and corporate environments, we've seen the powerful impact that the perfect team can have.

Finding innovative leaders can be a challenge; and yet their transition into leadership is vital to an organisation's mission and success. We work across the globe to search for and support remarkable leaders and teams, improve their board effectiveness and support on a range of leadership functions.

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