



# Chief, Public Sector - Infrastructure and/or Energy Finance

July 2024





# About New Development Bank

The New Development Bank (NDB) is a multilateral development bank established by Brazil, Russia, India, China and South Africa (BRICS) with the purpose of mobilising resources for infrastructure and sustainable development projects in emerging markets and developing countries (EMDCs).

Working hand in hand with our member countries and stakeholders, we leverage capital for development purposes to accelerate economic growth, as well as to achieve environmental and social sustainability to improve the lives of people in our member countries.

NDB supports infrastructure and sustainable development projects in alignment with the development objectives of our members and their commitments under the SDGs and the Paris Agreement. We prioritise high-impact operations that are climate-smart, disaster-resilient, technology-integrated and socially-inclusive.







## The Role

**Role:** Chief, Public Sector - Infrastructure and/or Energy Finance

**Location:** Shanghai

**Salary:** Competitive

## Job Summary

Reporting to the Director General, Public Sector, this position will be responsible for guiding project team leaders in preparation, appraisal and negotiation of investment projects in key areas of NDB operations as defined by the General Strategy.

This position will focus on sovereign, sovereign guaranteed operations and operations with subnational governments without sovereign guarantee.

Given the current lean staffing of the Public Sector Department, the candidate shall be ready, especially during the first months of the work, to act as a project team leader for preparation, appraisal and negotiation of investments projects and in doing so, bring about best international banking practices and sectoral experience.



# Responsibilities

Specific responsibilities include but not limited to:

- Lead the internal project appraisal process including drafting concept note and project document to the board (and other project related documents), interfacing with other departments and divisions in the Bank for their inputs (environmental and social, procurement, governance, legal, risk, treasury, strategy, research, etc), negotiating with clients, preparing project documents for approval, and undertaking initial project monitoring activities until the first disbursement of the loan and its handover to NDB Regional Offices and Centres.
- Prepare proposals to the Management on new banking products and on optimization of business processes.
- Conduct appraisal of operations in technical, fiscal, financial, economic, institutional, implementation and fiduciary aspects.
- Conduct missions for project preparation, appraisal, and negotiation of transaction documents.
- Build and develop sector knowledge, draft sector knowledge reports.
- Provide technical inputs into the design of projects, incorporate sectorial, operational, and country lessons learned in the project preparation, and maximize NDB's value addition throughout the processing stage.
- Advise clients on the preparation of the feasibilities studies, technical design, institutional capacity building with the focus on relevance, sustainability and problem-solving.
- Support the Regional Offices and Centres in project origination and supervision of implementation.
- Keep abreast of the market developments, trends, opportunities and challenges in infrastructure landscape and long-term financing and provide inputs to relevant stakeholders on operations strategy, policies, budgets, business plan, etc.
- Ensure compliance with all applicable policies, guidelines, systems and process effectively for delivery of the lending and investment program in line with the Bank's General Strategy.
- Other duties and responsibilities assigned from time to time.



# Position Requirements

- Minimum 12 years of relevant professional experience in multilateral development banks on positions focused on appraisal of sovereign guaranteed loans for investment projects and programs.
- Proven expertise in financing and implementing projects in one or several sectors: water, waste and sanitation; transport; urban development, environment protection and energy efficiency; health and education; digital infrastructure.
- Excellent verbal and written communication skills.
- Excellent knowledge of economic analysis of investment projects.
- Good knowledge of financial analysis of companies and subnational governments.
- Good proficiency of MS Excel.
- Master's Degree or equivalent in a relevant field from a reputed university. Degree in engineering or public finances is an advantage.







# How to Apply

All correspondence, at this stage, should be via Oxford HR. To apply for this post, click on the “Apply” button on the job advert page, complete our online application form, and submit your CV and cover letter as two different documents, which should be prepared before applying as they will be considered in the application process. The cover letter should be no more than two pages long and explain why you are interested in this post and how your skills and experience make you a good fit.

The document should be saved in PDF in the following format: Your First Name-Your Last Name-Document Name-Date (mmyy) e.g., Pat-Jones-CV-072024-NDB or Pat-Jones-CoverLetter-072024-NDB.

### Timeline

|                         |                    |
|-------------------------|--------------------|
| Closing Date:           | 7th September 2024 |
| First stage interviews: | TBC                |
| Final interviews:       | TBC                |

### Selection Process

All candidates will receive an update regarding their application after the closing date. We advise candidates to add the role email to their safe senders list and regularly check their spam folder.

### Equality Statement

NDB is an equal employment opportunity employer. NDB is committed to providing equal opportunities throughout employment including in the recruitment, training and development of employees. NDB does not condone any form of discrimination on grounds such as race, gender, disability, sexual orientation, ethnicity, religion and marital or family status.

### Queries

If you have any queries on any aspect of the appointment process, need additional information, or would like to have an informal discussion, please email [nsutcliffe@oxfordhr.com](mailto:nsutcliffe@oxfordhr.com) in the first instance.



# About Oxford HR

Exceptional leaders can inspire change and propel purpose-led organisations towards reaching their world-changing goals. Finding such leaders can be a challenge; and yet their transition into leadership is vital to an organisations mission and success.

Oxford HR is a global leadership consultancy dedicated to searching for and supporting remarkable leaders and teams in purpose-led organisations.

We understand the nuances of purpose-led leadership because we've worked in organisations across the breadth of the sector ourselves. We've also worked with such organisations since 1995; so we appreciate just what benefits impactful people can bring.





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